

REPORT TO:	Cabinet Member for Children, Young People & Learning
SUBJECT:	South London Commissioning Programme Residential And Independent Fostering Agency Provision For Children Looked After Tender Award Report
LEAD OFFICER:	Robert Henderson, Executive Director of Children, Families and Education Nick Pendry, Director of Early Help and Children’s Social Care
CABINET MEMBER:	Councillor Alisa Flemming, Cabinet Member for Children, Young People and Learning Councillor Simon Hall, Cabinet Member for Finance and Resources
WARDS:	All

CORPORATE PRIORITY/POLICY CONTEXT/ AMBITIOUS FOR CROYDON

The Approved Provider Panel (APPA) for the provision of services for CLA and young people provides the framework for meeting the Council’s statutory duty and ensuring sufficiency of provision.

The procurement exercise will ensure that the services are provided in accordance with:

- The Children Act 1989
- The Children and Families Act 2014
- Promoting the health and well-being of looked-after children - DfE, DoH
- Children’s Homes Regulations including the quality standards 2015
- National Minimum Standards for Fostering and Residential Care services
- Children’s Social Care Standard Outcomes Framework

FINANCIAL IMPACT

At the end of 2018/19, there were 37 children looked-after in residential placements incurring expenditure of £6.816 million against a budget of £2.196 million, resulting in an overspend of £4.620 million, contained within the overall Council budget. This overspend is due to the increasing numbers of children in high cost residential placements.

Croydon’s residential care placements budget of £3.258m in 2019/20 is under significant financial pressure due to increasing numbers of children in high cost residential placements. Croydon’s IFA budget of £5.619m in 2019/20 is also under

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considerable pressure. Both overspends are currently being contained within the overall Council budget. A number of initiatives are in place to reduce the number and cost of children looked after in residential care and IFA placements in Croydon, of which the development and implementation of this proposal is a key element.

As a member of the SLCP, Croydon Council can use this APPA for both residential and IFA placements at no additional cost.

FORWARD PLAN KEY DECISION REFERENCE NO: 1120CYPL

This is a Key Decision as defined in the Council's Constitution. The decision may be implemented from 1300 hours on the expiry of 5 working days after it is made, unless the decision is referred to the Scrutiny & Overview Committee by the requisite number of Councillors.

The Leader of the Council has delegated to the Cabinet Member for Children's, Young People and Learning the power to make the decisions set out in the recommendations below.

1. RECOMMENDATIONS

1.1 The Cabinet Member for Children Young People and Learning in consultation with the Cabinet Member for Finance and Resources are recommended by the Contracts and Commissioning Board to:

1.1.1 Approve the award contracts for admittance to the Approved Provider Panel Agreement for the 2 Lots;

- **Lot 1 – Residential Child Care Provision;**
- **Lot 2 – Independent Fostering Agency Provision.**

To the providers as detailed in the Part B report of this report, for a contract term of three years, with an option to extend for up to a further 5 years, in periods of 2+2+1 at a maximum overall agreement value of £700,000,000 for the whole of the SLCP member boroughs, of which Croydon's maximum agreement spend will be £90 million based on a projected annual budget of approximately £11.2 million per annum.

1.1.2 To note that the names of the successful providers will be released once the decision has been implemented.

2. DETAIL

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- 2.1 The tenders have been evaluated and the results are set out in this Part B report. For each Lot and Sub-lot the tenderers listed in the appendix are recommended for tender award. The details of the procurement process have been described in the associated Part A of this report.
- 2.2 The content of this report has been endorsed by the Contracts and Commissioning Board.

CCB Approval Date	CCB ref. number
April 2020	CCB1561/19-20

3 COMMENTS OF THE COUNCIL SOLICITOR AND MONITORING OFFICER

- 3.1 Legal comments are as stated in Part A.

Approved by: Sean Murphy, Director of Law and Governance

4 FINANCIAL AND RISK ASSESSMENT CONSIDERATIONS

- 4.1 Finance comments are as stated in Part A.

Approved by: Kate Bingham, Head of Finance, Finance Investment and Risk

5 HUMAN RESOURCES IMPACT

- 5.1 HR comments are as stated in Part A.

Approved by: Nadine Maloney, Head of HR; Children, Education and Families.

CONTACT OFFICER: Paul Williamson, Strategic Programme Lead
South London Commissioning Programme

APPENDICES TO THIS REPORT

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RESIDENTIAL

LOT 1A : RESIDENTIAL CARE: STANDARD	Quality Weighted Score/60%	5-9 years	10-15 years	16 -18 years
Organisation		Price Weighted Score/40%	Price Weighted Score/40%	Price Weighted Score/40%
Acorn Care and Education Ltd 1	44%	27.58%	27.60%	27.62%
Acorn Care and Education Ltd 2	44%	27.58%	27.60%	27.62%
Care Today (Children's Services)	45%	23.28%	23.28%	23.28%
Compass Community Limited	37%	29.85%	29.85%	29.85%
Crystal Care Solutions Ltd (EBD)	45%	22.98%	22.98%	22.98%
Crystal Care Solutions Ltd (HSB)	45%	19.60%	19.60%	19.60%
Ethelbert Children's Services (Large Group Homes)	50%	37.39%	37.39%	37.39%
Ethelbert Children's Services (Rural Group Homes)	50%	31.00%	31.00%	31.00%
Ethelbert Children's Services (Small Group Homes)	50%	34.58%	34.58%	34.58%
Five Rivers Child Care Limited	50%	27.97%	27.97%	N/A
Hillcrest Childrens Services Limited	36%	22.24%	22.24%	22.24%
Lioncare Ltd t/a The Lioncare Group	36%	26.09%	26.09%	26.09%
Meadows Care Ltd	37%	27.34%	27.34%	27.34%
Options Group (Hillcrest Children Services (2))	37%	22.24%	22.24%	22.24%
OwnLife Residential	52%	22.98%	22.98%	22.98%

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LOT 1B : RESIDENTIAL CARE: DISABILITIES	Quality Weighted Score/60%	5-9 years	10-15 years	16 -18 years
Organisation		Price Weighted Score/40%	Price Weighted Score /40%	Price Weighted Score/40%
Acorn Care and Education Ltd 1	44%	21.21%	21.22%	21.23%
Acorn Care and Education Ltd 2	44%	21.21%	21.22%	21.23%
Action for Children Services Ltd	48%	21.49%	21.49%	21.49%
Amberleigh Care Limited	45%	40.00%	40.00%	40.00%
Barnardo's	54%	N/A	27.70%	27.70%
Care Today (Children's Services)	45%	11.48%	11.48%	11.48%
Progress Children's Services Ltd	44%	33.22%	33.22%	33.22%
Reamcare Ltd ta The Lighthouse Children's Home	42%	31.75%	31.75%	31.75%

LOT 1B : RESIDENTIAL CARE: SOLO	Quality Weighted Score/60%	5-9 years	10-15 years	16 -18 years
Organisation		Price Weighted Score/40%	Price Weighted Score/40%	Price Weighted Score/40%
Acorn Care and Education Ltd 1	44%	40.00%	40.00%	40.00%
Acorn Care and Education Ltd 2	44%	40.00%	40.00%	40.00%
Care Today (Children's Services)	45%	18.71%	18.70%	18.69%
Crystal Care Solutions Ltd (EBD)	45%	24.44%	24.42%	24.41%
Crystal Care Solutions Ltd (HSB)	45%	21.86%	21.84%	21.83%
Five Rivers Child Care Limited	49%	14.68%	14.67%	N/A
OwnLife Residential	34%	15.24%	15.23%	15.22%

INDEPENDENT FOSTERING AGENCY

LOT 2A IFA STANDARD		Under 1	1-4 years	5-9 years	10-15 years	16 -18 years
Organisation	Quality Weighted Score/60%	Price Weighted Score/40%	Price Weighted Score/40%	Price Weighted Score/40%	Price Weighted Score/40%	Price Weighted Score/40%
Action for Children	46	20.62	21.59	21.98	22.93	22.93
Affinity Fostering	46	17.76	18.60	19.12	20.10	20.17
Anchor Foster Care Services	50	40.00	40.00	40.00	35.95	35.35
Blue Sky Fostering	53	21.08	22.07	22.47	23.43	23.43
Brighter Futures	45	20.94	21.93	22.32	23.28	23.28
By the Bridge	44	20.00	20.94	19.52	20.17	20.11
Capstone Foster Care	44	22.78	23.85	21.76	22.70	22.70
CareTech	44	24.02	25.15	24.38	24.02	24.02
Chrysalis Care	47	33.40	34.98	35.60	40.00	40.00
Compass Community	37	24.24	25.38	24.38	24.88	24.15
Ethelbert Childrens Services	51	19.33	20.24	19.74	19.08	18.49
Foster Care Associates	37	31.90	33.40	32.97	33.10	32.64
Foster Care Link Ltd	36	20.69	21.67	22.06	22.46	22.46
Fusion Fostering	48	35.13	36.78	35.90	37.06	37.06
Help Me Grow	52	21.66	22.68	23.09	24.08	24.08
Kasper Ltd	44	24.06	25.19	25.64	26.75	26.75
Nexus Fostering	40	21.08	22.07	22.47	23.43	23.43
OwnLife Fostering	43	22.22	23.27	23.69	23.89	23.89
Progress Care	36	25.17	26.35	25.49	25.98	25.22
Rainbow Fostering	41	22.22	23.27	23.37	24.38	24.38

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Sunbeam Fostering	49	23.21	24.31	24.92	25.70	25.70
The Adolescent and Children's Trust	36	23.59	24.70	25.14	25.12	24.03
The National Fostering Agency	45	20.94	21.93	22.32	23.28	23.28
UK Fostering	36	20.94	21.93	21.23	22.01	22.01
Xcel 2000 FosterCare	38	18.46	19.33	19.68	20.53	20.53
Diversity	55	19.22	19.02	18.62	18.44	18.18
Orange Grove	46	31.90	33.40	32.97	33.10	32.64
Integrated Services Programme (ISP)	47	20.64	21.61	22.00	22.94	22.94
Fostering for you	41	20.08	21.03	21.41	22.33	22.33

LOT 2B IFA DISABILITIES		Under 1	1-4 years	5-9 years	10-15 years	16 -18 years
Organisation	Quality Weighted Score/60%	Price Weighted Score/40%	Price Weighted Score/40%	Price Weighted Score/40%	Price Weighted Score/40%	Price Weighted Score/40%
Affinity Fostering	45	19	19	20	20	20
Anchor Foster Care Services	49	34	34	34	32	31
Brighter Futures	45	18	18	18	18	18
By the Bridge	45	24	24	23	22	22
Capstone Foster Care	44	21	21	22	22	22
CareTech	45	24	24	23	22	22
Children First Fostering	42	18	18	18	18	18
Chrysalis Care	47	34	34	35	35	35
Credo Care Ltd	36	18	18	18	18	18
Ethelbert Childrens Services	51	24	24	23	23	23
Foster Care Associates	36	30	30	30	29	29

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Help Me Grow	51	21	21	22	22	22
Kasper Ltd	46	22	22	22	22	22
Nexus Fostering	40	21	21	22	22	22
Parallel Parents	44	19	19	19	19	19
Progress Care Solutions	36	22	22	22	22	22
Rainbow Fostering	41	20	20	20	20	20
Sunbeam Fostering	49	22	22	23	21	21
The Adolescent and Children's Trust	36	31	31	31	30	29
The National Fostering Agency	47	18	18	18	18	18
UK Fostering	36	20	20	21	21	21
Diversity	55	21	20	18	17	16
Orange Grove	46	30	30	30	29	29
Integrated Services Programme (ISP)	46	32	32	33	33	33

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LOT 2B IFA SOLO		Under 1	1-4 years	5-9 years	10-15 years	16 -18 years
Organisation	Quality Weighted Score/60%	Price Weighted Score/40%	Price Weighted Score/40%	Price Weighted Score /40%	Price Weighted Score /40%	Price Weighted Score/40%
Action for Children	46	19	19	20	20	20
Affinity Fostering	45	16	16	17	33	18
Anchor Foster Care Services	49	35	34	35	37	37
Blue Sky Fostering	52	19	19	20	20	21
Brighter Futures	45	17	17	18	18	19
By the Bridge	45	18	18	17	17	17
Capstone Foster Care	44	17	17	19	19	19
CareTech	45	21	21	21	20	21
Children First Fostering	42	17	17	18	18	19
Chrysalis Care	47	27	27	29	29	30
Compass Community	37	21	21	21	19	19
Ethelbert Childrens Services	51	19	19	19	18	18
Foster Care Associates	36	27	27	28	27	28
Fusion Fostering	48	40	40	40	40	40
Help Me Grow	51	19	19	20	20	21
Kasper Ltd	46	20	20	21	22	22
Nexus Fostering	40	19	19	20	20	21
OwnLife Fostering	48	19	19	20	21	22
Parallel Parents	44	16	16	17	16	17
Progress Care Solutions	36	23	23	23	21	22
Rainbow Fostering	41	21	21	20	20	20
Sunbeam Fostering	49	20	20	21	19	19
The Adolescent and Children's Trust	36	19	19	20	19	19
The National Fostering Agency	47	17	17	18	18	19

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UK Fostering	36	18	18	19	19	19
Xcel 2000 FosterCare	37	16	16	17	17	17
Diversity	55	19	19	18	17	16
Orange Grove	46	27	27	28	27	28
Integrated Services Programme (ISP)	46	20	20	22	22	22

LOT 2B IFA PARENT & CHILD		Parent over 18	Parent under 18
Organisation	Quality Weighted Score/60%	Price Weighted Score/40%	Price Weighted Score /40%
Action for Children	46	26.80	23.02
Affinity Fostering	45	19.81	12.33
Anchor Foster Care Services	49	38.30	39.71
Blue Sky Fostering	52	20.94	20.94
Brighter Futures	45	20.42	20.42
By the Bridge	45	21.82	21.82
Capstone Foster Care	44	21.55	21.55
CareTech	45	24.71	N/A
Children First Fostering	42	20.42	20.42
Chrysalis Care	47	35.64	35.64
Compass Community	37	24.70	24.70
Ethelbert Childrens Services	51	22.79	N/A
Foster Care Associates	36	29.95	29.95
Fusion Fostering	48	24.60	24.60
Help Me Grow	51	20.94	20.94
Kasper Ltd	46	26.09	21.65
Nexus Fostering	40	20.94	20.94

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OwnLife Fostering	48	24.81	26.02
Parallel Parents	44	25.03	25.03
Progress Care Solutions	36	30.15	30.15
Rainbow Fostering	41	22.62	21.08
Sunbeam Fostering	49	22.04	22.04
The Adolescent and Children's Trust	36	27.76	27.76
The National Fostering Agency	47	20.42	20.42
UK Fostering	36	21.00	21.00
Xcel 2000 FosterCare	37	25.65	25.65
Diversity	55	21.00	23.52
Orange Grove	46	29.95	29.95
Integrated Services Programme (ISP)	46	28.07	28.07
Fostering for you	42	24.10	24.10

LOT 2B IFA REMAND		Under 16 years	16 - 18 years
Organisation	Quality Weighted Score/60%	Price Weighted Score/40%	Price Weighted Score/40%
Blue Sky Fostering	52	22.67	22.67
By the Bridge	45	22.15	22.09
Chrysalis Care	47	40.00	40.00
Help Me Grow	51	24.07	24.07
Parallel Parents	44	20.00	20.00
The Adolescent and Children's Trust	36	23.39	22.47

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LOT 2CB IFA EMERGENCY		Under 1	1-4 years	5-9 years	10-15 years	16 -18 years
Organisation	Quality Weighted Score/60%	Price Weighted Score/40%	Price Weighted Score/40%	Price Weighted Score/40%	Price Weighted Score/40%	Price Weighted Score/40%
Anchor Foster Care Services	52	40.00	40.00	39.52	32.14	29.84
Brighter Futures	45	20.45	21.24	24.87	23.28	23.28
Capstone Foster Care	44	22.25	23.10	24.25	22.70	22.70
CareTech	45	23.46	24.36	27.17	24.02	24.02
Children First Fostering	43	20.45	21.24	24.87	23.28	23.28
Chrysalis Care	47	32.62	33.87	39.67	40.00	40.00
Compass Community	37	23.67	24.58	27.17	24.88	24.15
Ethelbert Childrens Services	46	18.88	19.60	22.00	19.08	19.08
Foster Care Associates	36	31.15	32.35	36.74	33.10	32.64
Foster Care Link Ltd	36	19.85	20.62	24.15	22.46	22.46
Fusion Fostering	48	34.30	35.62	40.00	37.06	37.06
Kasper Ltd	46	20.71	21.51	25.19	23.58	23.58
OwnLife Fostering	48	20.32	21.10	24.71	23.13	23.13
Parallel Parents	43	19.55	20.30	21.11	18.21	18.21
Rainbow Fostering	41	21.70	22.54	26.04	24.38	24.38
Sunbeam Fostering	49	22.67	23.54	27.77	25.70	25.70
The Adolescent and Children's Trust	36	23.03	23.92	28.01	25.12	24.03
The National Fostering Agency	46	20.45	21.24	24.87	23.28	23.28
Xcel 2000 FosterCare	37	14.20	14.75	17.27	16.17	16.17
Diversity	55	17.72	16.58	17.48	15.13	13.97
Orange Grove	46	31.15	32.35	36.74	33.10	32.64
Integrated Services Programme (ISP)	47	20.15	20.93	24.51	22.94	22.94
Fostering for you	44	16.79	17.44	20.42	19.12	19.12

